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ANUGA













Pro CHILE CHILEAN PROMOTION BUREAU





Company Aconcagua Foods

Address José Alberto Bravo 0278, Buin, RM, Chile

Tel. (+56 2) 2 8218022

Website www.aconcaguafoods.cl

Description For more than 100 years, we have been manufactu-

> ring fruit and vegetable products in Chile to supply the food industry and final customers. Currently we have more than 200 clients in 40 countries and we supply them with Canned Fruits, Fruit Cups, Tomato

Products, Fruit Pulps and IQF RTE vegetables.

Company Type Producer and Exporter

Sector Canned Fruits, Fruit Cups, Gourmet

Products Canned Fruits (Peaches, Pears, Fruit Cocktail, Apples,

etc.), Fruit Cups, Tomato Sauces, Fruit Purees, Frozen

Vegetables and Fruits.

BRC (Class A) Certification

Contact Héctor Arriagada

Position Exporter Manager

E-Mail harriagada@aconcaguafoods.cl



Company Agrocepia

Address Longitudinal Sur 90, Talca, VII Región, Chile

Tel. (+56 71) 2 617600

Website www.agrocepia.com

Description We are a leading company in the production of IQF

and dehydrated fruits since 1987. We process apples, cherries and blueberries for the international food industry. We are certified to produce organic products and our facilities operate under BRC, HACCP and

Kosher certifications.

Company Type Producer and Exporter

Sector Dehydrated Fruit, IQF Fruit

Products Apples, Cherries, Blueberries

Product Innovations Appple Chips, IQF Berries

Certification BRC, HACCP, KOSHER, IMO, APL

Contact Eugenio Poblete

Position International Account Manager

E-Mail epoblete@agrocepia.cl



Company Agrofoods Central Valley Chile S.A.

Address Ruta H-716, Malloa, VI Región, Chile

Tel. (+56 72) 2 387388

Website www.agrofoods.cl

Description Agrofoods Central Valley Chile S.A. is a leading agri-

industrial food product company located in the plentiful area of the Central Valley of Chile. Agrofoods is the one of the largest manufacturers and exporters of agrinustrial products of Chile whose products portfolio comprises fruit cups, canned fruits, jams, tomato sauces and other products. Agrofoods was the first company in Latin America to manufacture and export fruit cups which over time, has allowed the company to become a

leading company in this food category.

Company Type Producer and Exporter

Sector Foods & Drinks

Certification BRC (Class A), HACCP, KOSHER, CPC

Contact Matías Serani

Position Sales & Marketing VP

E-Mail g_general@agrofoods.cl



Company Agroprodex Internacional S.A

Address Av. Senador Jaime Guzmán Errázuriz, 31,80, Renca,

RM, Chile

Tel. (+56 2) 2 5307700

Website www.agroprodex.cl

Description Agroprodex Internacional S.A. one of the important

Chilean fruit - exporter companies, with more than 50 years in the market, making business with 35 countries per year. With 7 production plants, Agroprodex is

oriented to export dried fruits like raisins, prunes,

rosehips, honey, almonds and walnuts.

Company Type Producer, Packers and Exporters

Sector Dried Fruits

Products Walnuts, Raisins, Prunes, Almonds Rosehips, Honey,

Mushroom

Certification HACCP / IMO Organic

Contact Felipe Araos / Gustavo Neira

Position Export Sales manager / Exporta Sales Manager

E-Mail sales@agroprodex.cl



Company AMA Time

Address Magdalena 140, Of. 501, Las Condes, Santiago, RM,

Chile

Tel. (+56 2) 2 2979845

Website www.ama-time.com

Description AMA Time produces healthy products from fruit and

vegetables, mainly organic. In compliance with legal regulations and the highest standards of quality and food safety that give satisfaction to our customers and consumers. AMA Time produces juices and purees, in

bulk and retail.

Company Type Exporter and Producer

Sector Fruit purees and juices

Products Fruit purees and juices

Product Innovations Fruit purees in pouches RTE and fruit juices in bottles

RTD

Certification BRC (Class A), KOSHER, European Community Organic,

USDA Organic AND JAS Organic

Contact Pedro Pablo Sepúlveda

Position Marketing & Sales Manager

E-Mail psepulveda@ama-time.com



Company Anakena Address 6 Oriente, Parcela 164, Paine, RM, Chile Tel. (+56 2) 2 8243702 Website www.anakena.cl ANAKENA is the biggest producer, processor and Description exporter of walnuts from all South Hemisphere. As walnut's specialists since the onset, we are recognized throughout our customers as a reliable supplier of high quality products. ANAKENA can turn around high volumes in a short time and start shipping as early harvest in April. **Company Type** Exporter Sector **Dried Fruit & Nuts Products** Shelled and inshell walnuts Certification HACCP. KOSHER Contact Juan Andrés Lira **Position** Commercial Director E-Mail anakena@anakena.cl



Company Andes Quality S.A.

Address Napoleón 3010 Of. 32, Las Condes, Santiago, RM,

Chile.

Tel. (+56 2) 2 7835700

Website www.andesquality.cl

Description Last generation processing plant with latest technology

and certification.

Company Type Producer, Packer and Exporter

Sector Dried Fruit

Products Food service retail packages

Product Innovations Developing packaging in progress

Certification HACCP, BRC V.6, APPLYING FOR BRC V.7, KOSHER

Contact Pedro Mendive

Position General Manager

E-Mail pedromendive@agrachile.com



Company B & T Export

Address Av. Del Valle 601, Of. 54 Huechuraba Santiago, RM,

Chile

Tel. (+56 2) 2 9417600

Website www.bytexport.cl

Description B&T Export was formed in 2009, with the mission to

export and sell their own fruit. During the first year is exported US\$ 3 million. For the year 2012 and the product of the experience of the previous seasons and the start-up of new orchards allowed to increase the amount of US\$ 5.2 million exported. Our markets are

Europe, Latin America and Pacific Asia.

Company Type Producer and Exporter

Sector Dried Fruit

Products Walnuts, Prunes and Almonds

Contact Alfonso Merino

Position General Manager

E-Mail amerino@bytexport.cl



Company Baika S.A.

Address Av. Manso de Velasco 28, San Felipe, V Región, Chile

Tel. (+56 2) 2 2462585

Website www.baika.cl

Description Baika S.A. is a specialized company in dried and fresh

fruit that grows, process and export a wide range of products that include Walnuts, Almonds, Raisins, Prunes, Avocados, Oranges, Mandarins and Lemons to the most demanding markets such as North America, Europe, Asia,

Middle East and Latin America.

Company Type Producer and Exporter

Sector Dried Fruit

Products Walnuts, Prunes, Raisins, Almonds, Dried berries

Infuised Berries

Product Innovations

Certification HACCP, BRC, IMO

Contact Felipe Valenzuela

Position Product Manager

E-Mail fvalenzuela@baika.cl



Company Calbu

Address Camino San Francisco Asis 150, Of. 701, Santiago, RM,

Chile

Tel. (+56 2) 2 2417799

Website www.calbu.cl

Description Calbu is a export company dedicated exclusively to the

export of walnuts from Chile. Our focus is on the quality of the product and bring a good service to our clients. We offer walnuts inshell and shelled hand cracked.

Sector Nuts, Dried Fruit, Snacks, Healthy food

Products Walnuts from Chile
Product Innovations Hand cracked walnuts

Certification HACCP

ContactJuan Pablo CostabalPositionCommercial Director

E-Mail jpcostabal@calbu.cl



Company Carter Fruits

Address Central 198, Quebrada de Herrera, San Felipe, V Re-

gión, Chile

Tel. (+56 34) 2 501449

Website www.carter.cl

Description Carter Fruits is a family company established in the

year 1992. We are a producer and exporter company of dried products, mainly Golden and Natural raisins as Flame and Thompson, and in-shell walnuts as Serr and Chandler varieties. Our products meets high quality and

international food safety standards.

Company Type Producer and Exporter

Sector Dried Fruits

Products Raisins, Walnuts

Certification BRC, HACCP, GMP

Contact Lorena Palma

Position Sales Manager

E-Mail lorenapalma@carter.cl / info@carter.cl



Company Chile Prunes Association

Address Cruz del Sur 133, Of. 703, Las Condes, Santiago, RM,

Chile

Tel. (+56 2) 2 4724783

Website www.chileprunes.cl

Description Trade association that gathers the prune processors and

exporters in Chile. Represents 75% of the prune exports

of Chile.

Company Type Association

Sector Dried Fruit

Products Prunes

Contact Andrés Rodríguez

Position Executive Vicepresident

E-Mail arodriguez@chileanwalnut.com



Company Chilean Walnut Commission

Address Cruz del Sur 133, Of. 703, Las Condes, Santiago, RM,

Chile

Tel. (+56 2) 2 4724783

Website www.chileanwalnut.com

Description Trade association that gathers the walnut processors

and exporters in Chile. Represents 70% of the walnut

exports of Chile.

Company Type Association

Sector Nuts

Products Walnuts

Contact Andrés Rodríguez

Position Chairman

E-Mail arodriguez@chileanwalnut.com



Company Chile Nut

Address Tenderini 187, Santiago, RM, Chile

Tel. (+56 2) 2 6388620

Website www.chilenut.cl

Description The Association of Producers and Exporters of Chilean

Nuts, CHILENUT, is a guild association founded in 2002 which brings together business producers and exporters distributed between the fourth and ninth Regions of Chile. Private consultants and nursery owners related to the fruit industry are also part of the association. Currently, the entity represents 55% of Chilean land plated with nuts and 20% of the Chilean exporters.

Company Type Producer and Exporter

Sector Dried Fruit

Products Walnuts

Contact Elena Puentes

E-Mail epuentes@chilenut.cl

Dried Fruit Valley SpA,



Company DFV SpA

Address Napoleón 3200, Of. 407, Las Condes, Santiago, RM,

Chile

(+56 2) 2 2428904 Tel.

Website www.dfv.cl

Description Our policy is to serve needs and quality requeriments

> we count with experienced personnel to certify all our products according USDA standars our plant count with HACCP Cerification, Xray, Laser Scanner and metal detectors of last technology, we export to Europe, Russia, Dubai, Asia, USA, Canada, New Zeland and Latin

American countries.

Company Type Exporter

Sector Agroindustry

Products Raisins, Prunes and Walnuts

Product Innovations Retail packing

Certification HACCP, BRC, KOSHER

Contact Francisco Rivera

Position General Manager

frivera@dfv.cl E-Mail



Company Dryfrut

Fidel Oteiza 1941, Of. 701 Providencia, Santiago, RM, Address

Chile

(+56.2) 2 3437246 Tel.

Website www.drvfrut.cl

Description Exportadora Dryfrut Ltda. was established in 1986,

placed in the several valleys where fruit is grown in

Chile.

We are one of the leading exporters of premium quality dried fruit. We are focused on doing what we do best, sourcing specialty crops directly from our growers and

processing them for our customers.

Company Type Exporter

Sector Dried Fruit

Products Raisins, Walnuts, Prunes

Certification HACCP, HALAL, KOSHER

Contact Pedro Pablo Piretta

Position Manager Director

E-Mail ppiretta@dryfrut.cl



Company FerFrut

Address Rafael Cañas 39 - D, Providencia, Santiago, RM, Chile

Tel. (+56 2) 2 2649467

Website www.ferfrut.cl

Description We are a family company dedicated to the production,

process and sale on walnuts and prunes. Our Orchards, located in the VI and VII Regions of Chile, will reach a total production of at least 4.000 tons. We are committed to constantly improving our process and looking for innovative formulas that allow us to reach better standard of quality for our products every season. We offer an honest, transparent and close relationship to our clients, and we are looking for a long

term association through the willingness of our entire

work team.

Company Type Growers, Packers and Exporters

SectorDried Fruit and NutsProductsWalnuts and Prunes

Certification HHCCP and Global Gap for season 2016. And BRC in

2017

ContactDaniela PerinettiPositionExport Manager

E-Mail dperinetti@ferfrut.cl



Company Frunut

Address Av. La Dehesa 1201, Of. 522 Torre Oriente, Santiago,

RM, Chile

Tel. (+56 2) 2 9516993

Website www.frunut.cl

Description Frunut is a Chilean growers company, expert in the

production and export of walnuts. With commitment and experience in the industry, our mission is to provide premium healthy walnuts for our clients worldwide. Besides exporting our own production, Frunut provides a variety of services for local customers such as walnut nursery, orchards management, technical advisory,

hulling, drying and walnut packing.

Company Type Producer and Exporter

Sector Nuts

Products Walnuts

Certification HACCP

Contact Rafael Bianchini

Position Export Manager

E-Mail rbianchini@frunut.cl



Company Frutamerica

Address Hijuela 1, Fundo San Rafael, San Felipe, V Región,

Chile

Tel. (+56 34) 2 530455

Website www.frutamerica.cl

Description We are growers and exporters of fresh table

grapes, raisins and walnuts, with more than 20 year of experience. We export worldwide mainly to

supermarket chains.

Company Type Grower, Packer and Exporter

Sector Dried Fruit

Products Walnuts and Raisins

Product Innovations Eco friendly ovens for the golden raisins dehydration

Certification Primus GFS, HALAL, KOSHER, Global Gap

Contact Guillermo Irarrázaval

Position President

E-Mail guillermo@frutamerica.cl



Company Frutexsa

Address Luis Pasteur 5280, Vitacura, Santiago, RM, Chile

Tel. (+56 2) 2 8296000

Website www.frutexsa.cl

Description Frutexsa is the leading dry fruits and nuts exporter

in Chile, with a state-of-the-art machinery and top leading process. Since 1987, we are growing, processing and exporting top quality products in bulk and retails, in Frutexsa Brand as well third parties. We are a proud BRC,

Halal and Kosher company.

Company Type Grower, Producer and Exporter

Sector Dried Fruit

Products Raisins, Prunes, Walnuts and Almonds

Certification BRC (Class A), HALAL, KOSHER, HACCP

ContactMarcello MalfantiPositionSales Manager

E-Mail mmalfanti@frutexsa.cl



Company Goodvalley

Address Av. El Salto 100, Huechuraba, Santiago, RM, Chile

Tel. (+56 2) 2 5825705

Website www.goodvalley.cl

Description Founded in 2009, Goodvalley is a dried fruit company

that grows, processes and exports more than 3.500 tons of prunes and Golden raisins that come from our own crops, in the fruitful Colchagua Valley. Our modern 'Californian style' drying tunnels, the tracking in our production cycle, and our great team, allow us to give you the best quality, from our orchards to your table.

Retail Packaging, pited prune without additive

Company Type Gorower, Producer and Exporter

Sector Dried Fruits, Prunes and Raisin

Products Dried Fruits, Prunes and Raisin

Certification BRC, HACCP, HALAL, KOSHER

Contact Bruno Ceroni

Product innovations

Position Commercial Manager

E-Mail info@goodvalley.cl



Company Growex S.A.

Address Camino Las Parcelas, Parcela 21, Isla de Maipo, RM,

Chile

Tel. (+56 9) 6 1581932

Website www.growex.cl

Description Growers and exporters of walnuts, specially hand

cracked walnuts.

Company Type Producer and Exporter

Sector Dried Fruit

Products Walnuts

Certification HACCP in progress

Contact Juan Esteban Rodríguez

Position Gerente General

E-Mail jerodriguez@growex.cl



Company HDV

Address Parcela 214 Lote A, Colonia Kennedy, Paine, Santia-

go, RM, Chile

Tel. (+56 2) 2 5738200

Website www.huertosdelvalle.cl

Description HDV S.A. is a young and proactive export company

created in 2003, dedicated to grow, process and export walnuts, almonds, prunes, hazelnuts among other dried fruits. We have gained the trust of our customers due to the quality of our products, the professionalism of our staff and the dynamic nature of our company, allowing us a remarkable growth in both

investments and exports.

Company Type Exporter

Sector Dried Fruits

Products Walnuts, Almonds

Certification HACCP, BRC, HALAL and KOSHER

Contact Julio Martínez

Position General Manager

E-Mail jmartinez@huertosdelvalle.cl



Company Invertec Foods

Address Av. Kennedy 5682, Santiago, RM, Chile

Tel. (+56 2) 2 5805300

Website www.invertecfoods.com

Description Producer & Exporter of Dehydrates, Frozen, Retail, Juice

Concentrates, Purees, Fibers & Essences of Vegetables & Fruits in different formats & packaging; bulk, retail, totes,

drums and pails; conventional & aseptic.

We have an Agricultural Program to assure supply & quality of raw material to control traceability of

products manufactured at our Plant.

Company Type Producer and Exporter

Sector Dried, Frozen, Juice Concentrates, Purees, Essences,

Retail

Products Vegetables and Fruits

Product Innovations Color & Flavor Apple Chips, Organic Fiber

Certification BRC, HACCP, IMO

Contact Bernardita Bezanilla

Position Sales Manager

E-Mail bbezanilla@invertec.cl



Company Land Growers Chile

Address Ismael Valdés Vergara 670, Of. 603, Santiago, RM,

Chile

Tel. (+56 2) 2 6390331

Website www.landgrowers.cl

Description Land Growers Chile is a group of Chilean farmers who

export directly abroad. Our company brings together the leading farmers of dehydrated products. We export our products around the world and are continuously looking for ways to expand our coverage of the market. We offer a variety of products like raisins, prunes, walnuts . almonds but there are also dried blueberries. dried

mushrooms and rosehip.

Company Type Producer and Exporter

Sector Dried Fruit and Nuts

Products Walnuts, Raisins, Prunes, Almonds, Rosehips, Dried

Blueberries, Dried Mushrooms

Certification HACCP, KOSHER, HALAL

Contact Fernando Sagredo / Jorge Vera

Position Export Manager

E-Mail sales@landgrowers.cl



Company Mercofrut

Address Av. Luis Thayer Ojeda 0115, Of. 703, Providencia,

Santiago, RM, Chile

Tel. (+56 2) 2 3331015

Website www.mercofrut.com

Description Mercofrut is an exporter of dried and dehydrated fruits.

Our main concern is to maintain a high prestige and quality in our products; which is constantly evaluated

and endorsed by 25 years of experience.

We produce, process and export, reason why we closely know the various needs and requirements of our customers in a personalized and professional manner.

Company Type Producer and Exporter

Sector Dried Fruit

Products Prunes, Raisins

Certification HACCP, HALAL, KOSHER

Contact Javier Kaulen

Position General Manager

E-Mail jkaulen@mercofrut.com



Company	Nama Internacional
Address	Av. Providencia 2370, Of. 34, Santiago, RM, Chile
Tel.	(+56 2) 2 2333353
Website	www.nama.cl
Description	Nama Internacional is dedicated to the exportation and importation of agroindustrial products sucha as leguminous items, fruits and honey. Our plant is located in Linares (Bio Bio Region), where leguminous products are proceced, selected and packaged. We also produce and export Kiwis and blueberries.
Company Type	Exporter and Importer
Sector	Pulses, Honey and Fruit
Products	Lupins, Honey, Beans, Blueberries
Certification	HACCP, BPM, Global Gap & TESCO
Contact	Branko Pavic
Position	Commercial Vice-Manager
E-Mail	bpavic@nama.cl



Company Nanuva Ingredients

Address Camino San Antonio, km 2.0 interior, Los Angeles, VIII

Región, Chile

Tel. (+56 43) 2 538624 / (+56 9) 9 0506559

Website www.nanuva.cl

Description Nanuva Ingredients is a company dedicated to

producing high-quality ingredients from previously selected fresh fruit, wich then are dried at low

temperature (40 celcius) under aseptic condictions until

final packaging.

Company Type Producer and Exporter

Sector Dried Fruit

Products Dried Berries, Apples, Grapes

Product innovations Low moisture blueberries, blackberries, premium

grapes with out sulfures or any additive and fruit

powders

Certification HACCP

Contact Tomás Huerta

Position Commercial and Supply Chain Manager

E-Mail thuerta@nanuva.cl / contacto@nanuva.cl



Company Natural Chile S.A.

Address Avenida del Parque 5275, of 406, Huechuraba, RM,

Chile

Tel. (+56 2) 2 9022406

Website www.natural-chile.cl

Description We are producers company of dried fruit from 1996.

We were the major supplier of domestic exporters. Four years ago we started to export directly our products

with excellent results. Our production is

targeted specificaly to achieve optimal quality and comes from the best valleys of the country (located in regions next to the Atacama desert), free of rains.

Company Type Producer and Exporter

Sector Dried Fruit

Products Raisins, Prunes, Walnuts, Almonds

Product innovations Dried fruit retail packaging, hazelnuts, dried bluebe-

rries

Certification KOSHER, HALAL, BRC

Contact Cristián Milet / Camilo Rosales

Position Export Manager y Commercial Executive

E-Mail cmilet@natural-chile.cl / crosales@natural-chile.cl



Company Natural Nuts

Address Camino Padre Hurtado 5745, Paine, RM, Chile

Tel. (+56 2) 2 8221295 / (+56 9) 9 4455748 / (+56 9) 9

8796060

Website www.naturalnuts.cl

Description Natural Nuts started in 2007 with the association of

producers. During our first years of operation we have been able to position our products in many countries, showing to our customers the quality of our products

and our seriousness for doing business.

Company Type Producer and Exporter

Sector Dried Fruit

Products Walnuts

Product Innovations Use of templiner to ensure the quality in our ship-

ments

Certification HACCP

Contact Juan Pablo Lorca / Juan Enrique Vial

Position General Manager

E-Mail jplorca@naturalnuts.cl / jevial@naturalnuts.cl



Company Nevada Chile

Address Fidel Oteiza 1956, of. 901, Providencia, Santiago, RM,

(+56 2) 2 2236656 Tel.

Website www.nevada.cl

Description Processors & exporters of frozen fruit, asparagus & wild

> mushrooms - dried fruit & dried wild mushrooms. Our team is behind the agricultural and good manufacturing practices, and its goal is customer satisfaction and quality excellence. Nevada is a member of following assiciations related to agribusiness: Chilealimentos, IRA,

CBA y CSA.

Company Type Producer and Exporter

Sector Agroindustry

Products Frozen: Raspberries, Blackberries, Blueberries, Straw-

> berries. Grapes, Kiwi & other fruits. Green asparagus. Boletus Luteus. Dried / brine: Morels, Boletus Luteus, Lactarius Deliciosus. Dried fruit: Prunes, Pears, Apri-

cots, Peaches, Strawberries (whole, halves, dices).

Certification HACCP, GFSI

Contact Ana María Didyk / Jorge del Valle / Antonio Domín-

Position Commercial Manager / Director / President

info@nevada.cl E-Mail



RM, Chile

Tel. (56 2) 2 2362676

Website www.onizzo.com

Description Since 2001, Onizzo Exportaciones Ltda. is a Chilean company dedicated to the export of high quality dehydrated products, as well as fresh agricultural products.

Company Type Exporter

Sector Fine Foods

Prunes, Raisins and Fresh Garlic

Agustín Marín / Claudia Marangunic

General Manager / Export Manager

amarin@onizzo.com / cmarangunic@onizzo.com

HACCP, HALAL, KOSHER

Av. Andrés Bello 1251, Of. 902, Providencia, Santiago,

Onizzo

36 FINE FOOD

Products

Contact

Position

E-Mail

Certification

Company

Address



Company Pacific Nut & Dried Fruits

Address Camino Padre Hurtado 19956, San Bernardo, RM,

Chile

Tel. (+56 2) 2 5898000

Website www.pacificnut.com

Description Pacific Nuts & Dried Fruits is one of the biggest

exporting companies in Chile and the only one that exports all the dried fruits and nuts produced in our country (Walnut, Prunes, Raisins, Almonds and Hazelnuts) which offers an advantage over the other companies. We have developed a close relationship with our customers based in the good quality, good service

and honesty.

Company Type Producer, Processor, Packer and Exporter

Sector Dried Fruits & Nuts

Products Walnuts, Prunes, Almonds, Raisins, Hazelnuts

Product Innovations Hazelnuts

Certification Even that with started in 1992 with only one processing

plant, now-days we have 5 different one for each of our

products.

Contact Enrique López

Position Market Manager

E-Mail elopez@pacificnut.com



Company Parmex

Address Diego de Almagro 1793, Rancagua, VI Región Chile

Tel. (56 72) 2 222036

Website www.parmex.cl

Description PARMEX is the leader company in the almond business

in Chile, we provide with our products to the industry

and final consumers.

Company Type Exporter

Sector Dried Fruit

Products Almonds and processed almonds

Certification HACCP, BRC 6, KOSHER

Contact Cristián Manterola

Position Commercial Manager

E-Mail cristian.manterola@parmex.cl



Address San Sebastian 2812, Of. 611, Santiago, RM, Chile Tel. (+56 2) 2 2456299 Website www.patagoniafruit.cl / www.fincapatagonia.cl Description Patagonia Fruit is a producer and manufacturer located in the Central Valley of Chile. From our different fields and orchards we get most of our berries for IQF products, grapes and raisins for our dried products and wine grapes varieties for all our wines. **Company Type** Producer Sector Fruits & Wine **Products** Fruits & Wine Certification HACCP. BRC. KOSHER Contact Pablo Achurra Position **Export Director** E-Mail pachurra@patagoniataste.com

Patagonia Fruit

39 FINE FOOD

Company



Company	Pentzke
Address	Av. Kennedy 9070, of. 301, Santiago, RM, Chile
Tel.	(+56 2) 2 3287800
Website	www.pentzke.cl
Description	Pentzke is a family owned business founded in 1906, first as canners, then also as growers. Today, Pentzke has a team of more than 2000 employees working to deliver reliable quality products from the land to local and worldwide consumers.
Company Type	Exporter
Sector	Fruit & Vegetables preserves / puree
Products	Peaches
Product Innovations	Fruit One (fruit Pouch) - BlueBerry (canned)
Certification	HACCP, BRC
Contact	Javier Cárcamo / Felipe Foppiano
Position	Export Manager / Export Director
E-Mail	jcarcamo@pentzke.cl /ffoppiano@pentzke.cl



Company Prunesco

Address Avda. Ramón Subercaseaux 1712, Pirque, Santiago,

Chile

Tel. (+56 2) 2 4890000

Website www.prunesco.com

Description A processor and packer in the prune business for more

than 70 years. Founded in 1941 by small prune growers seeking better export conditions, Prunesco has grown into Latin America's largest producer. We ship prunes and prune juice concentrate to markets across all continents. The company has invested strongly in state-of-the-art technology for every stage of the production process. We deliver products and packaging solutions

ranging from bulk prunes to modern soft paper canisters.

Company Type Producer Exporter

Sector Dried Fruit

Products Prunes

Certification HACCP, IFS, Organic, HALAL, KOSHER

ContactMarcelo LacunzaPositionRegional Manager

E-Mail mlacunza@prunesco.com



Company	Southern Group
Address	Bascuñan Guerrero 1159, Santiago, RM, Chile
Tel.	(+56 2) 2 6836186
Website	www.southerngroup.cl
Description	Family company that has been on Dried fruit market for more than 40 years. We grow on our farms some of our raw material (grapes and prunes), then we dry them and process for export at our own facility.
Company Type	Grower, Producer and Exporter
Sector	Dried Fruits, Foods Stafs
Products	Prunes, Raisins
Product Innovations	Red Raisins
Certification	HACCP (in process)
Contact	Cristián Barros
Position	Director / Owner
E-Mail	cbarros@southerngroup.cl



Company Silvestres

Address Don Carlos 2939 0F.506, Las Condes, Santiago, RM,

Chile

Tel. (+56 2) 2 332593

Website www.gpkchile.cl

Description 25 years experience exporting quality products being

a leader in Chilean Raisins with top of the line facilities that meets and exceeds all quality standarts and

requierements.

Company Type Producer and Exporter

Sector Dried Fruit

Products Prunes

Certification HACCP

Contact Matías Campos

Position General Manager

E-Mail mcampos@silvestres.cl



Company Sofruco Alimentos Ltda.

Address Coyancura 2283 of 602, Providencia, Santiago, RM,

Chile

Tel. (+56 2) 2 6700620

Website www.sofruco.com

Description Grower, Processors and Exporters of Premium Quality

Prunes from Chile. All Sofruco Prunes are estate grown

in our orchards located in the Central Valley of Chile.

Company Type Grower, Processor, Exporter

Sector Dried Fruits

Products Prunes, Dried Plums, Dried Fruits

Certification IFS, HACCP, GlobalGap, KOSHER

Contact Pedro Pablo Díaz

Position General Manager

E-Mail pdiaz@sofruco.cl



Company Sol Austral Ltda.

Address Adelaida La Fetra 2375, Providencia, Santiago, RM,

Chile

Tel. (+562) 2 2468311

Website www.gvfalimentos.cl

Description We are producers, processors and exporters of Dried

fruits also we represent Oat company.

Dehydrated Blueberries (natural, no sugar added)

Company Type Producer and Exporter

Sector Dried Fruits and Nuts

Products Raisins, Prunes, Dehydrated Berries and Oats Flakes

Certification HACCP. ISO and KOSHER

Contact Juan Eduardo Laso

Position Sales Manager

E-Mail jelaso@gvfalimentos.cl

45 FINE FOOD

Product Innovations



Company Subsole Nuts

Address Av Luis Pasteur 5661, Vitacura, Santiago, RM, Chile

Tel. (+56 2) 2 9406400

Website www.subsole.com/nuts

Description The Company is a joint venture of Exportadora Subsole

> S.A., one of the largest fresh fruit exporter of Chile, and the Valderrama Bichendaritz family who has more than 35 years growing, processing and marketing walnuts.

Producer and Exporter

Company Type

Sector Nuts. Dried Fruits

Products Walnuts

Certification HACCP, BRC (packing house)

Contact Edmundo Valderrama

Position Executive Director

E-Mail evalderrama@subsole.com



Company Sugal Chile

Address Los Conquistadores, 1700, Providencia, Santiago, RM,

Chile

Tel. (+56 2) 2 3323622

Website www.sugalchile.cl

Description Part of Sugal Group, Sugal Chile is the biggest Tomato

Paste producer in southern hemisphere & one of the leading in Fruit Purees, offering mainly apple, peach, apricot, pear, plum & prune in conventional, BF and

organic standards depending on availability.

Company Type Manufacturer, Exporter

Sector Tomato Paste & Fruit Purées

Products Tomato Paste , Fruit Purees: Apple Puree, Peach Puree,

Pear Puree, Apricot Puree, Plum Puree, Prune Puree,

Strawberry Puree

Certification HACCP; ISO 22 000; KOSHER, HALAL, Organics

Contact Maria Sampaio

Position Product Manager

E-Mail msampaio@sugalchile.cl



Company Sunsweet Chile

Address Don Carlos 2939, Of. 506, Las Condes, Santiago, RM,

Chile

Tel. (+56 2) 2 3351168

Website www.sunsweet.com

Description Chilean branch of Sunsweet Growers of California, the

largest Prune producer / procesor in the world.

Company Type Producer and Exporter

Sector Dried Fruit

Products Prunes

Certification HACCP

Contact Gustavo Palma

Position General Manager

E-Mail gpalma@sunsweetchile.cl



Company Super Fruit

Address Camino Vecinal 124 Pob. Santa Cristina, Lo Miranda, VI

Región, Chile

Tel. (+56 72) 2 444382

Website www.superfruit.cl

Description Superfruit is the largest single grower of prunes in Chile,

possessing over 1,000 hectares dedicated exclusively to

the production of prunes.

We process 100% of our harvest In our own dried fruit plant, ensuring the quality of our prunes from orchard to final product. In addition to prunes, we are harvesting a growing volume of Chandler and Serr walnuts, which we offer in-shell, machine-cracked and hand-cracked. Superfruit also has a sales office located in Tokyo, Japan,

dedicated exclusively to sales in Asia.

Company Type Producer, Packer and Exporter

Sector Dried Fruit

Products Walnuts and Prunes

Product Innovations Elliot Pitted prunes, 250gr cannester

Certification BRC, HACCP and Global GAP

Contact Daniel Portaluppi

Position Market Manager

E-Mail dportaluppi@superfruit.cl



Company Surfrut

Address	Hernando de Aguirre 1915, Santiago, RM, Chile
Tel.	(+56 2) 2 6790600
Website	www.surfrut.com
Description	Leader company in processing dehydrated apples, maraschino cherries and fruit pure for the food industry and snacks. Food safety and innovation have led Surfrut to invest in technology and the development of new products. We have BCS Organic, Kosher, Halal and BRC Food accreditations.
Company Type	Producer and Exporter
Sector	Dried Fruit
Products	Dehydrated Apples, Maraschino Cherries, Puree
Product Innovations	Apple Clusters
Certification	BCS, KOSHER, HALAL, BRC
Contact	Joyce Abrahams
Position	Export Manager
E-Mail	jabrahams@surfrut.com



Company Surnat

Address Alfredo Lecannelier 1940, Santiago, RM, Chile

Tel. (+56 9) 9 8258902

Website www.surnat.cl

DescriptionIn association with certified growers and processors, from the south of Chile, we produce, process and export prunes, raisins and walnuts to many countries of the

world.

To obtain our typical dark purple to black, sweet and soft PRUNES, we naturally dry the prunus domestica / D´Agen plums from the fields. Our processing plant gives us the possibility to offer this product all year around in different sizes from 30/40 to 120/144 units per pound, pitted or unpitted, tenderized, semi tenderized and also in natural condition. Different moisture content and packaging formats are available.

Company Type Surnat SpA

Sector Dried Fruit

Products Prunes, Raisins, Walnuts

Certification HACCP

Contact Andrés Santa Cruz

Position Gerente general / CEO

E-Mail andres@surnat.cl



Company Topfrut Nuts

Address Fundo Santa Raquel, Malloco, RM, Chile

Tel. (+562) 2 7195952

Website www.topfrutnuts.com

Description We are growers, processors and exporters of chilean

premium inshell and shelled walnuts,

Company Type Producer and Exporter

Sector Dried Fruit

Products Walnuts

Contact Joaquín Duval

Position C.E.O

E-Mail jduval@topfrut.cl



Company Valbi Frut

Address Félix de Amesti 124, piso 6, Las Condes, RM, Chile

Tel. (+56 2) 2 7836300

Website www.valbifrut.cl

Description We are growers, processors and exporters of Chilean

Walnuts. We have 700 ha of orchards, and export yearly around 6.000 MT. Our main product are walnut kernels, both hand or machine-cracked, in different mixes according to your needs. Our modern factory is HACCP and BRC certified and has the most modern technology in

processing and sorting.

Company Type Grower, Processor and Exporter

Sector Dried Fruits

Products Walnuts kernels and inshell

Certification HACCP, BRC

Contact Rémi Decottignies

Position Commercial Director

E-Mail sales@valbifrut.cl





Company Empresas Carozzi

Address Camino Longitudinal Sur 5201, San Bernardo, Santia-

go, RM, Chile.

Tel. (+562) 2 3776500

Website www.agrozzi.cl / www.carozzi.cl

Description Empresas Carozzi is one of the largest food

conglomerates in Latin America. With production plants in Chile, Peru and Argentina, in addition to a Commercial and Distribution Office in the United States, Mexico and Ecuador, the company offers more than 2000 products

through its different divisions.

Agrozzi is the Agro-industrial Division: tomato paste, fruit and vegetable purees, juice concentrates. These products can be found in more than thirty countries around the world, the most important markets being: Japan, the United States, Europe and Latin America.

Company Type Producer and Exporter

Sector Drinks

Products Apple Juice Concentrate, Tomato Paste, Fruit and

Vegetable Purees, other Juice Concentrates

Certification HACCP. BRC. GMA SAFE. HALAL. KOSHER. ORGANICS

Contact Cristián Alemparte

Position Export Manager

E-Mail calemparte@carozzi.cl



Company Jugos Chile

Address Av. Santelices 2830, Isla de Maipo, RM, Chile

Tel. (+56 2) 2 8192104

Website www.invertecfoods.com

Description We are a company with over 20 years of experience in

the grape juice market, with vision a of future, highly committed to our customers and constantly concerned about the development of new technologies that allow us to obtain products with the highest standards of quality, hygiene and environmental stewardship.

Company Type Producer and Exporter

Sector Drinks

Products Grape Must and Juice Concentrates

Product Innovations High Color, Polyphenols

Certification HACCP / ISO 22.000 / ISO 14.001

Contact Héctor Muñoz

Position Commercial Director

E-Mail hmunoz@jugoschile.cl

55 DRINK



Company CIEChile

Address Ahumada 11, 12 floor, Santiago, RM, Chile

Tel. (+56 2) 2 6639200

Website www.ciechile.gob.cl

Description The Foreign Investment Committee (CIEChile) is the

Investment Promotion Agency of the Government of Chile. The agency develops all types of initiatives to communicate, promote, coordinate and foster the entry of Foreign Direct Investment (FDI), and provides specific

information and services to potential investors.

Company Type Exporter

Sector Food Industry

Contact Vanessa Severin

Position Head of aftercare division

E-Mail vseverin@ciechile.gob.cl

56 FOREIGN INVESTMENT

PRO MÉXICO

Trade and Investment





Company Freshcourt S. de R.L. de C.V.

Address Av. Empresarios #135 Int. 7-C, Col. Puerta de Hierro,

Zapopan, Jalisco, Mexico ZC 45116

Tel. (+52) 452 528 0012 ext. 111

Website www.freshcourt.com

DescriptionWe are farmers who are marveled by all that nature provides and believe that working the land not only demands complete commitment to sustainability principles, but also believe that it should enhance the

lives of all who participate in the effort of farming.

We are Scientists that work closely with farmers to investigate and utilize new technologies such as High Pressure Processing that can revolutionize the way farms products are grown, harvested and delivered to the market place so that consumers can get more fresh, natural, nutritious and preservative free products at

affordable price.

We are Chefs who are passionate about nutrition, flavor, tastes and textures working with our farmers and scientists to deliver bold new and delicious foods to markets worldwide giving consumers access to never before seen freshness without additives and preservatives.

Company Type Producer and Exporter

Sector Food (Delicatessen products, gourmet food and staple

food - canned food)

Products Avocado and avocado pulp

Certification BRC, BIOAGRICERT, KOSHER

Contact Gabriela Moreno

Position Unavailable

E-Mail g.moreno@freshcourt.com

Company Best Produce S. de R.L. de C.V.

Address Av. Empresarios #135 Int. 7-D, Col. Puerta de Hierro,

Zapopan, Jalisco, Mexico ZC 45116

Tel. (+52) 452 5232793

Website Unavailable

Description Unavailable

Company Type Producer and Exporter

Sector Food (Delicatessen products, gourmet food and staple

food - canned food)

Products Avocado halves

Certification BIOAGRACERT, GLOBAL GAP

Contact Nallely Torres

Position Unavailable

E-Mail n.torres@bestproduce1.com



Company America Handel S.A. de C.V.

Address Baja California # 278- 802, Col. Hipódromo Condesa,

Mexico, 06170

Tel. (+52) 55 44441606

Website www.casacoronel.com

Description Our services are directed to our partner companies

or companies who need support in the international trading process and whose final objective the export or

import of products and quality services.

Company Type International Trade

Sector Drinks (Spirits, tequila)

Products Tequila Casa Coronel

Certification NO

Contact David Arroyo de Anda

Position Legal representative

E-Mail david@americahandel.com



Company Peninsula Sea Food S.A. de C.V.

Address Av. Ángel Urraza 103, Col. Del Valle, Mexico, D.F.,

Mexico, 03100

Tel. (+52) 777 3126070

Website Unavailable

Company Type Producer and Exporter

Sector Food (Delicatessen products, gourmet food and staple

food - Bread, baked goods, spreads and hot beverages

- Spreads - Honey)

Products Honey 100% natural

Certification Good practices for honey packaging by

SENASICA&SAGARPA

Contact Guillermo Silva

Position Legal representative

E-Mail gsexportsmex@hotmail.com



Company Agroindustrias Deandar de Delicias S.A. de C.V. / INDEL

FOODS

Address Carr. Delicias-NAica Km. 6, Col. Campesina, Delicias,

Chihuahua 33110

Tel. (+52) 639 4736353

Website www.indelfoods.net

Description INDEL Food Products, INC. a leader in the market of

multi- food importer specializing processed peppers

and other vegetables from around the world.

Our commitment to quality and freshness begins by using only hybrid seeds that are planted in our greenhouses where 60 days from planting the seedings are supplied to our selected group of farmers. At this stage, fields are closely monitored until harvest so that all of the crops meet strict receiving quality standards. By operating our own processing plants right in the heart of Northern Mexico's vegetable producing valleys, we pack products the same day they are harvested, to

insure top freshness and crispness.

Company Type Producer and Exporter

Sector Food (Delicatessen products, gourmet food and staple

food - Canned food)

Products Chillies, sauces, pickles, bell pepper, tomatillo

Certification Kosher, BRC, Silliker

Contact Kuquiz Bazaldana

Position Unavailable

E-Mail kuquiz@indelfoods.net



Company Empacadora del Golfo de México, S. A. de C. V.

Address Av. Framboyanes No. 1393, Ciudad Industrial Bruno

Pagliai, Veracruz, Veracruz, Mexico 91697

Tel. (+52) 229 9810614

Website www.faro.com.mx

Description Has a long history as a canner of vegetables and fruits.

The firm's history began in the fall of 1940, when a group of investors from Mexico City bought a small, family-run cannery and founded Empacadora del Golfo de Mexico.

With limited resources, the company grew slowly but after 67 years of hard work, it has become one of the largest vegetable canners in Mexico. Our brands "FARO", "JAROCHITA" and "LA COMADRE", are well know and preferred by the consuming public in most of Mexico, large parts of the United States as well as in several other countries where the company is sending the

products.

Company Type Producer and Exporter

Sector Food (Delicatessen products, gourmet food and staple

food - Canned food)

Products Jalapeño, green tomatillo, banana peppers, chipotle,

sauces, etc.

Certification BRC, Kosher

Contact Domingo de las Rivas Sainz Trápaga

Position VP Sales

E-Mail domingo@faro.com.mx



Company Licores Veracruz S. A.de C.V.

Address Kilometro 341.5 Carretera Córdoba-Veracruz, Zona

Industrial, Veracruz, Mexico 94690

Tel. (+52) 271 7140400

Website www.licoresveracruz.com

Description With over 64 years of experience in the liquor sector

"Licores Veracruz" is proud to present its product line that includes rum, tequila, mezcal, spirits and liquors. Which belong to a well-known product range, sold

throughout Mexico and all over the world.

Our company was founded in Veracruz at the end of the XIX century in the city of Orizaba. In 1950 it was acquired by the actual owners and transferred to the city of Cordoba, where it continues its development.

Our storage and logistic systems allow us to perform a prompt service to our wide range clients in consumption centers, as well as retailers and wholesalers. Clientele are always welcome to visit us because our main goal is

the confidence in our products.

Sector Drinks (Spirts)

Company Type

Products Variety of Rum, mezcal, teguila, spirits and liquors

Producer and Exporter

Certification CRT, CRM, NOM, NMX.

Contact Raquel Villanueva

Position Unavailable

E-Mail export@livesa.com.mx



Description



Company Comidas y Bebidas Fermentadas S. A. de C.V.

Address Av. San Jerónimo # 200–200, San Jerónimo, Nuevo

León, México 64640

Tel. (+52) 81 8647 4234

Website www.aguadepiedra.com y www.ochorealesbeer.com

Spring water from the basin of the Huasteca in Nuevo Leon, Mexico. Its unique taste and mineral profile provided by the

filtration through geological formations.

Although "Agua de piedra" is naturally filtered through rocks, it is micro filtered to ensure that any particle that has entered the aquifer between the bottle. The "fingerprint" of water is its chemical and mineral composition which may vary from source to source. We will not add or remove anything in our water. Our chemical fingerprint is our identity.

Our plant and machinery ensure quality to maintain the integrity of our water.

Our beer "Ocho Reales" symbolizes Trascendence by means of History and Tradition, a non stop quest for the origins of things and its roots.

Our name was taken from the old currency Real de a ocho, also known as the Spanish dollar, the eight-real coin, or the piece of eight (Spanish peso de ocho), is a silver coin, of approximately 38 mm diameter, worth eight reales, that was minted in the Spanish Empire after a Spanish currency reform in 1497. Its purpose was to correspond to the German thaler.

Company Type Producer and Exporter

Sector Drinks (Non Alcoholic drinks and Beers and mixed beer

drinks)

Products Sparkling water, non-carbonated water and beer

Certification FDA

 Contact
 Antonio Ortega

 Position
 Unavailable

E-Mail aortega@ochorealesbeer.com



Company Comercializadora de Granos Nal Kan México S.A. de

C.V.

Address De las Grullas 124, Lomas de las Águilas, Del. Alvaro

Obregon, Mexico, D.F. Mexico 01730

Tel. (+52) 55 89953672

Website www.nalkanexports.com

Description Grains, seeds and spices traders. We differentiate

ourselves by giving our customers total satisfaction, always remaining at client service, providing solutions to your requirements, and maintaining a sense of empathy. We are flexible to the needs of the customer. Able to make delivery of the goods at any port in the world. Assist our customers by providing the information and documentation needed to import into the destination country. We strive to get the premium product, to always seek the total satisfaction of our clients.

Company Type Trader and exporter

Sector Food (Delicatessen products, gourmet food and staple

food - Nutrients - Delicatessen sauces and seaso-

nings)

Products Annatto seed, pumpkin seed, allspice and cardamom

Certification None

Contact Aldo Martínez

Position Unavailable

E-Mail aldo@nalkanexports.com



Company Marba Foods, S. A. de C.V.

Address Avenida Canal sub-lateral 3 +100 #2603 Norte, Bella-

vista, Culiacán, Sinaloa, Mexico 80301

Tel. (+52) 66 77160416

Website www.casamartinez.com.mx

Description Unavailable

Company Type Producer and exporter

Sector Food (Delicatessen products, gourmet food and staple

food - Delicatessen sauces and seasonings)

Products Sauces

Certification ISO 9001

Contact Jesús Manuel Martínez

Position Unavailable

E-Mail grupo_marba@hotmail.com



Company Cafés de Especialidad de Chiapas S.A.P.I. de C.V.

Address Av. Puerto Chiapas Mza. 3 Lotes 2,3,4 y 5. Recinto Fis-

calizado Estratégico, C.P. 30830. Tapachula, Chiapas,

México.

Tel. (+52) 962 6201470

Website www.cafesca.com

Description CAFESCA is an instant freeze dried coffee factory

located in Chiapas, Mexico. We sell coffee in bulk and packed product. Varieties: Arabica, Robusta and Blends. Our offer includes Regular and Decaffeinated, Origin and Certified Coffee (Organic, Fairtrade, Rainforest, UTZ,

Kosher).

Company Type Manufacturer and Exporter

Sector Food (Coffee, Non-alcohol beverages, Hot Beverages)

Products Freeze dried coffee

Certification ORGANIC, FAIRTRADE, RAINFOREST, UTZ, KOSHER, ISO

9001:2008

Contact Pedro Victorio de la Cruz

Position Sales manager

E-Mail pvictoriodelacruz@cafesca.com



Company El Yucateco Salsas y Condimentos S. A. de C.V.

Address Calle 53 x 50 # 100, Col. Hacienda Teya, Kanasin, Yuca-

tan, Mexico 97370

Tel. (+52) 999 9880818

Website www.elyucateco.com

Description El Yucateco is a mexican company, since 1968 produces

a variety of habanero, chipotle and jalapeño hot sauces, annatto seasoning (liquid and paste) and concentrates

to prepare mexican traditional beverages.

El Yucateco is a leading brand of habanero sauces in Mexico and number one selling habanero sauces in

USA and Canada. The company also exports to United Kingdom, Spain, Sweden, Ireland, Switzerland, Czech Republic, Australia. New Zealand, Saudi Arabia. Oatar.

Colombia and Bolivia.

The company is always committed to offer high quality products, meeting the international food standards.

Our sauces are more pure and have better taste because they have a lot of chilli pepper and they free of artifitial

color.

Company Type Producer and exporter

Sector Food (Delicatessen products, gourmet food and staple

food - Delicatessen sauces and seasonings)

Products Hot sauces, seasonings and concentrates

Certification HACCP y Kosher

ContactJosé Luis GamboaPositionCommercial Manager

E-Mail josel.gamboa@elyucateco.com



Company Servicios Corporativos Valle Redondo S.A. de C.V

Address Carretera Aguascalientes-Calvillo k. 6.5, Viñedos Valle

Redondo, Aguascalientes, Aguascalientes, Mexico

20315

Tel. (+52) 55 55609183 ext. 163

Website www.valleredondo.com

Description In 1964, Don Luis Ferruccio Cetto Valle Redondo

founded in Aguascalientes, Aguascalientes. From the beginning, the objective was clear: to provide the best wines, concentrates and juices, while it contributed to the agricultural development of the state and the country. Throughout the years, brands like Smile, Confrutta, Good 4 You and Tree Top, among others, have consolidated Valle Redondo as the main maquiladora juice and nectar for supermarkets and convenience

stores.

In parallel, Valle Redondo has developed a line of alcoholic beverages such as wine California, Fratello , Don A? Ngel , Valle Redondo Cider , Bell and Santa Claus,

among others.

Company Type Producer and Exporter

Sector Drinks (Non Alcoholic drinks and Wine and sparkling

wine)

Products Juices, drinks and wines

Certification FSSC2200

Contact Danae Martínez

Position Unavailable

E-Mail danae.maritnez@valleredondo.com



Company Productos de Maíz Ochoa S. A. de C.V.

Address Acceso III 16-B 1-B, Zona Industrial Benito Juárez,

Querétaro, Querétaro, Mexico 76120

Tel. (+52) 442 1822327 ext. 112

Website www.productosochoa.com.mx

Description We are dedicated to the production of corn products of

the highest quality, we work to exceed the expectations of our customers to be part of your daily life with the most hygienic and reliable products through excellent service. Being a leader in the manufacture of corn in Mexico, optimizing our efforts, quality, hygiene and freshness to keep innovating products to satisfy all our customers, thus achieving penetration of new markets.

Company Type Producer and Exporter

Sector Food (Delicatessen products, gourmet food and staple

food - Confectionary and snack products -Snack

products)

Products Corn firtters

Certification ISO

ContactPablo OchoaPositionUnavailable

E-Mail ventas@productosochoa.com.mx



Company Industrializadora Integral del Agave S. A .P. I. De C. V.

Address Periferico Sur 7750, Santa María Tequepexpan, Tla-

quepaque, Jalisco, Mexico 45601

Tel. (+52) 33 30034450

Website www.iidea.com

Description The iidea Company produces and markets organic agave

products - Agave Syrup (Nectar), Agave Powder, Agave Inulin, and Tequila - using the best raw material: the Agave tequilana (Weber Blue) agave. This positions our company as the industry leader in the development of

premium organic agave products.

The iidea Company manufactures high quality agave products such as syrup and powder, and agave-derived products such as inulin and tequila using certified organic farming methods and the highest industry manufacturing standards. Typically surpassing market expectations, our manufacturing processes are measured through strict protocols of production and

quality controls.

Company Type Producer, manufacturer and exporter

Sector Food and drinks (organic products, wellfood)

Products Agave syrup, agave powder sweet, agave inulin, organic

agave tequila

Certification BCS, OKO, IBD, JAS, FSS22000

Contact Elida Miramontes

Position Unavailable

E-Mail elida.miramontes@iidea.com.mx



Company Lol-Tun S. A. de C. V.

Address Av. Ricardo Flores Magón 486 D, Santa María la Ribera,

Cuauhtémoc, Mexico D.F. Mexico 06400

 Tel.
 (+52) 55 55417740

 Website
 www.ploltun.com.mx

Description We are a company dedicated to the manufacture of the

highest quality in the food branch, sought to preserve and exalt the traditional flavors of Mexican cuisine and

the warmth that represents us worldwide.

Our main products are the habanero sauce, achiote, cherries in syrup, the habanero chili strips and vanilla extract and others. We have over 30 years of experience in the market and currently our products reach more than 10 countries, always with a commitment to deliver the best flavor inside and outside Mexico's borders.

Company Type Producer and exporter

Sector Food (Delicatessen products, gourmet food and staple

food - Delicatessen sauces and seasonings / Dried

fruit and vegetables)

Products Hot sauces, preserves and seasonings.

Certification HACCP

Contact Jazhiel Ugalde

Position Unavailable

E-Mail jahzielu@ploltun.com



Company Industria Internacional de Puebla S. A. de C. V.

Address Avenida 37 oriente 1805-c, El Mirador, Puebla, Puebla,

Mexico 72540

Tel. (+52) 222 4032970

Website www.machafoods.com

Description Macha is a 100% Mexican brand with the vision of

becoming market leaders and have an extensive portfolio of products in Mexico, United States and Europe. Our mission is to be leaders in the production of Mexican food being attentive to the needs of our market in order to offer innovative products guaranteeing the

best quality.

Company Type Producer and exporter

Sector Food (Delicatessen products, gourmet food and staple

food – canned food / Fresh convenience food, fresh delicatessen, fish, fruit & vegetables – fresh side

dishes - chilled dips)

Products Sauces, poblano peppers slices, sweet chipotles peppers,

pumpkin flowers, habaneros peppers, corn truffle, jalapeños peppers, sliced jalapeños peppers, apple

peppers

Certification Unavailable

Contact Fernando Núñez

Position Unavailable

E-Mail fernando@arrierafoods.com





Company Licorera Oaxaqueña S. A. de C. V.

Address Cuitlahuac 8, Centro, Santiago Matatlan, Oaxaca,

Mexico 70440

Tel (+52) 951 44634 ext. 104

Website www.mezcalorodeoaxaca.com

Mezcalero master Don Jose Lopez Escobar in 1940 Description

begins a new history in the industry Mezcal, being at the time the farmer Mayor Agave, the largest distiller of artisanal drink. Devoting all his passion to create the

best mezcal never existed.

His whole family focused its efforts to enlarge the distillate industry. In 1985 the idea of creating Mezcal Oro de Oaxaca is conceived. Each bottle of Mezcal born with the careful selection of the best plants in the region and is distilled using the same technique ancestral.

Mezcal Oro de Oaxaca is doubly distilled, to ensure the

purity of their unique flavors and aromas.

Company Type Producer and exporter

Drinks Sector

Products Mezcal

Certification COMFRCAM

Contact José López **Position** Unavailable

E-Mail mezcaloro1@gmail.com



Company Aloe Jaumave S. A. de C. V.

Address Mendez 50, Centro, Jaumave, Tamaulipas, Mexico

87930

Tel. (+52) 812 0869009

Website www.aloejaumave.com / www.vevaloe.com

Description All our plantations are grown on a pollution free area,

allowing the plant to live organically under the highest international standards. Our company s patented PNS process promotes eco-culture and is also a way to give back to nature some of the benefits it gives us every day.

Did you know that Aloe Vera has more than 200

nutritional compounds, including 20 minerals, 18 amino acids (9 out of 10 essentials amino acids our body needs

and can't produce itself) and 12 vitamins (B-12)?

In addition to its nutritional benefits, Aloe Vera helps to cleanse the digestive system, a clean bowel helps you

naturally assimilate nutrients from food.

Company Type Producer and exporter

Sector Drinks (Non Alcoholic drinks)

Products Vevaloe

Certification HACCP, Organic certifications

Contact Celia Estrada

Position Unavailable

E-Mail celia.estrada@aloejaumave.com



Company Nutriagaves de Mexico S. A. de C. V.

Address Km 3.5 Carretera Ayotlán-La Piedad, El Bajío, Ayotlán,

Jalisco, Mexico 47930

Tel. (+52) 33 36152612 ext. 105

Website www.nutriagaves.com/www.dulsweet.com

Description NUTRIAGAVES DE MEXICO S.A DE C.V. (NAMEX) is a

leading Mexican company, specialized in the production and commercialization of ORGANIC BLUE AGAVE FUNCTIONAL INGREDIENTS, for the benefit of your

Nutrition and Health.

NAMEX's innovative Agave Products, respond to current Global Health & Nutrition Trends, with Agave Functional Ingredients of excellent quality and the technical support that satisfies customer's needs.

NAMEX is well knwon for the selection and caring of the Agave Cultivars. The best efforts taken by its Farmers and Jimadores, when selecting the Agave Hearts with the right reducing sugars for the extraction of Agave

Sap.

The Agave Sap is the Raw material for the production of Agave Functional Ingredients.

Company Type

Producer and exporter

Sector

Food (Delicatessen products, gourmet food and staple food /bread, baked goods, spreads and hot beverages

/ Drinks / Organic products)

Products

Agave syrup and soluble fiber

Certification

Organic USDA, NonGMO

Contact

Clément Dumont

Position

Sales Representative Europe

E-Mail

mdumont@nutriagaves.com



Company Comercio Singular S.A. de C.V.

Address Calle 6 del Blvd. a Querétaro 57 Desp. 4, Viveros del

Valle, Tlalnepantla de Baz, Edo. de México, Mexico

54060

Tel. (+52) 55 11063076

Website www.comerciosingularmx.com

Description We are a company in which we speed up the process

of commercialization of products, goods or services. We plan and organize a set of activities that put in the right place and the time necessary to achieving a good or service to end customers, who make up the market,

known and consumed.

Our Tequila meets all the standards defined by the Tequila Regulatory Council, AC to produce tequila and NOM (Norma Oficial Mexicana) that defines the appellation of origin. So that the product can be called Tequila, it must be produced only in some areas of

Mexico.

Company Type Producer and exporter

Sector Drinks (Spirits)

Products Tequila

Certification Kosher

Contact María Evelin Velazquez

Position Unavailable

E-Mail dirección@comerciosingular.com



Company Grupo Industrial Vida S. A. de C. V.

Address Ejido 300, La Venta del Astillero, Zapopan, Jalisco

Mexico 45221

Tel. (+52) 33 32080400

Website www.granvita.com

Description Grupo Vida was founded in 1983 and is the result of

joint efforts and objectives of various industrial and commercial companies in the Mexican food sector, in order to manufacture, market, import and export foodstuffs, always ensuring that they all meet with the highest standards of quality national and international

(FDA, AIB, and clean company).

Company Type Producer and Exporter

Sector Food

Products Oats, Oat flour, Instant Oatmeal, Oatbars,

Oatcookies, Dried Fruit, Gluten Free products

Certification Kosher, SQF 3 Level

ContactKarla GodoyPositionExport Manager

E-Mail karla.godoy@grupovida.com



Company La Cofradia S.A. de C.V.

Address La Cofradia 1297, La Cofradia, Tequila, Jalisco, Mexico

46400

Tel. (+52) 33 19554800 ext. 103

Website www.tequilacofradia.com

Description La Cofradia is a company that has been producing and

bottling Tequila for over 50 years. Our experience in the Tequila industry has made of us one of the best and finest in the market, always adapting and responding to

needs in the global market.

La Cofradia always has been distinguished as a company that produces quality products, excellent agave, made it with a traditional process, but in a modern industrial plant. But by all that, we mix this quality beverage with the traditional craft of Mexico, bottling our Tequilas in ceramic bottles and blown glass bottles, sharing with

the world the true Mexico flavor.

Company Type Producer and Exporter

Sector Drinks (Spirits)

Products Tequila and Tequila 100% Agave

Certification CRT, USDA Organic, INDUSTRIA LIMPIA (CLEAN INDUSTRY)

Contact Carlos Hernández Pérez

Position Unavailable

E-Mail interno@tequilacofradia.com.mx



Company Best Ground International S. A. de C. V.

Address Paseo Royal Country 4596 Piso 20, Puerta de Hierro,

Zapopan, Jalisco Mexico 45116

Tel. (+52) 33 36489901

Website www.bestground.com.mx

Description Best Ground International, S. A. de C.V. leads a network

of produces of organic, natural and functional products. Our company was founded in 2007 and we currently participate with the 58% of the total exports of agave

syrup to the world.

Our business model is bases on fair trade philosophy. We care about the relationship between society and social welfare. Best Ground develops sustainable projects and export to more than 18 countries in the

world.

Company Type Producer and Exporter

Sector Food (organic, natural and functional foods)

Products Organic agave syrup, organic agave inulin, tequila, honey,

chia seeds, avocado oil, and dehydrated fruit

Certification Organic certificactions (BCS and Ecocert), Kosher

Contact Víctor H. Fong

Position Director of Public Relations

E-Mail victor@bestground.com.mx



Company Nutra Earth Functional Foods S.A. de C.V.

Address Libramiento Ixtlahuacan Cuquio S/N, Ixtlahuacan del

Rio, Jalisco, Mexico 45260

Tel. (+52) 33 32885391

Website www.nutra-earth.com / www.chiamexico.com

Description We consider ourselves as an ethical and customer

orientated company, dedicated to the supply of premium quality and innovative health products, supplements, super foods and whole foods that provide

us with exceptional health benefits and wellbeing.

Company Type Producer, distributor

Sector Food (Delicatessen products, gourmet food and

staple food - General Provisions - Nutrients - Snack

products)

Products Chia seed, derivatives chia seed as nutritional bars.

beverages, food supplement with a mix of cactus and

chia

Certification HACCP

Contact Gabriela Ojeda

Position Unavailable

E-Mail gaby@nutra-earth.com



Company H.Q. Flavors S. A. P. I. de C. V.

Address Libramiento 34, Rincón de San Juan, Tepic, Nayarit,

Mexico 63138

Tel. (+52) 323 2850262 ext. 114

Website www.hqflavor.com

Description We are an innovative world class company that employs

latest generation technologies in all of its processes, with top-quality materials, carefully selected to elaborate products, through certificated processes.

We specialize in the process of fruits and vegetables, covering quality standards in every process, satisfying the growing needs of natural products of the most demanding national and international markets.

Company Type Producer and exporter

Sector Food, frozen fruit by Individual Quick Freezing Process

(IQF) and Dehydrated Fruit (Osmotic and Traditional

process)

Products Frozen/dried fruits and vegetables

Certification HACCP, KOSHER

Contact Alberto Jaime

Position Sales and Marketing manager

E-Mail ajaime@hqflavor.com



Company Tequila Orendain de Jalisco S.A. De C.V.

Address Prolongación Avenida Vallarta No. 6230, Jocotan,

Zapopan, Jalisco Mexico 45017

Tel. (+52) 33 37771818 ext. 131

Website www.casaorendain.com

Description

Among the most famous tequila distillers, the Orendain name is distinguished. Tequila Orendain is one of the oldest tequila companies in the world with more than 150 years. We are based in Tequila, México and we are proud to be one of the companies still owned by its

creators, The Orendain's Family.

Through the years Tequila Orendain has been a leader in the Mexican market and we are eager to expand our business into different countries. To our great satisfaction, Orendain brands have received several quality awards from various agencies specializing in quality control of spirit drinks in Mexico and the world as the International.

And we just received the "Spirits Selection by Concours Mondial de Bruxelles 2015"

- Gran Orendain Blanco: "Grand" Gold Medal*
- Gran Orendain Reposado: Gold Medal

- Gran Orendain Añejo: Gold

Company Type Producer and exporter
Sector Drinks (Spirit)

Products Tequila 100 %Agave, Ultra Premium and Premium

Blanco, Reposado Añejo and Extra Añejo.

Tequila Blanco y Reposado, Liquors made with Tequila

and also Bulk Teguila

Certification CRT

Contact Marcela Orendain Giovannini

Position Unavailable

E-Mail morendain@casaorendain.com



Company Productos Finos de Agave, S.A. de C.V.

Address Plan de San Luis 1402 A, Mezquitan Country, Guadala-

jara, Jalisco, Mexico 44260

Tel. (+52) 33 38231644

Website www.teguilacampoazul.com

Description Productos Finos de Agave (PFA) was founded in 1996

as the result of the entreprenurial spirit of a group of businessmen led by Mr. Ricardo López and Mr. Jorge Hernández who decided to break ground in the tequila

industry.

Building on the more than 30 years of experience they had as blue agave producers and their dream to create a superb quality tequila, their efforts resulted in the creation of Campo Azul tequila the company´s flagship

brand.

Company Type Producer and exporter

Sector Drinks (Spirits - Tequila)

Products Tequila

Certification HACCP, Kosher

Contact Alejandra de la Torre

Position Unavailable

E-Mail atorre@tequilacampoazul.com

Company Mexifruts S. A. de C. V.

Address Mexico

Company Type Producer and exporter

Position Unavailable



Company Address

Tel. Website Description Grupo de Hongo Zeta Endotzi, S.P. R. de R. L.

Domicilio Conocido, Loma Endotzi S/N, Manz. 6, Jiquipilco, Estado de Mexico, Mexico 50800

(+52) 712 1971496

www.endotzi.com

For 1997 is created the "Grupo de Hongos Zeta Endotzi as a rural production company limited liability, cultivating mushroom fungus as a complementary activity to growing temporary, mainly corn and oats, with a monthly production of about 150 kg, fresh mushroom.

In 2002, we formed as a formal working group, focused on the production and marketing of mushroom Pleurotus mushroom species in various presentations (fresh and processed mushroom mushroom). We also identified a niche market that makes possible the production and marketing of substrate for growing mushrooms.

Since its inception the company began to be known for its commitment to its customers and its intention to get by offering high quality products. As Endotzi a family business had an excellent internal organization which favored the search for new markets, with the year 2002 had four partners, also this year was officially registered as a trademark "Endotzi" meaning in language Otomi pulque granita, which has facilitated the recognition within the organic market and gourmet.

In 2007 starts the project Endotzi processing and packaging of mushrooms in different forms: pickled chipotle and olive oil, annexing the huitlacoche, a typical product of the center of the country characterized by its mild flavor, but delicious all these products made With the excellent quality that distinguishes Endotzi.

In 2010 Endotzi introduces its products in retail stores also extends its product range in the confectionery with cranberries and walnut chocolate covered India.

The export market is currently open to Spain and Canada with changes in their image and presentations in general, giving an





Agrícola Himalaya S.A.

Company Agricola Himalaya

Address Calle 15 #31A-33, Centro Industrial Palmaseca Bode-

ga 2, Cali, Colombia

Tel. (+57 1) 641 0717 / (+57) 318 363 8410

Website www.bitacotea.com

DescriptionBitaco® Unique Colombian Tea is a High Grown tea

produced on the west Andes Mountains in LA CUMBRE, Colombia. Bitaco® is a hand-picked tea from the finest selection and grown under the USDA, EU & Colombian

Organic regulations.

Company Type Exporter

Sector Agroindustry

ProductsBlack tea, includes Cacao Kisses (Black tea, Cocoa Husk

and Cacao Nibs), Andean Princess (Black tea, Isabella grape skin and Raspberry) Green tea Bitaco® we have Tropical Charming (Green tea, Lulo, Starfruit, Mango) and

Mist Forest (Green tea, Pear guava and Soursop).

Certification ISO 9001, BPM, UTZ Good Inside, Alimento Ecológico

(Regulación Colombiana), Orgánico EOS (Regulación Europea), NOP USDA Orgánica (Regulación EE.UU)

Contact Juan Guillermo González

Position International Sales Director

E-Mail juan.gonzalez@agricolahimalaya.com



Company Alimentos Polar Colombia S.A.S

Address Calle 100 #9A-45, Piso 11, Bogotá, Colombia

Tel. (+57) 305 778 7731

Website www.empresaspolar.com

Description Alimentos Polar is an industrial conglomerate dedicated

to the production and distribution of food and beverages in Venezuela, which has recognized leading brands in each market segment, that tanks to its high quality are

preferred by most of the population.

Company Type Exporter

Sector Alimentos

Products White Maiz Flour, Yellow Maiz Flour, Sweet Maiz Mix

Yellow, Oat flake and flour, Petfood, Instant oat meal,

Pancakes Mix, Arepas mix.

Contact Alejandro De La Hoz

Position Export Manager

E-Mail alejandro.delahoz@empresas-polar.co



Company ALIMENTOS SAS S.A.S.

Address Diagonal 19D #39-20, Bogotá, Colombia

Tel. (+57 1) 405 8899 Ext. 124

Website www.alimentossas.com/www.pulpas-de-frutas.com

Description Processes, distributes and markets to institutional

and mass markets, nationally and internationally.

We guarantee product safety, and seek permanent generation of value for different group of interest. We work to provide products that meet our consumers and clients' expectations in terms of nutritional value, ease of use, and safety. We maintain a fair price/value ratio and a sustainable and profitable product by using proper inputs and production methods, storage, and distribution, ensuring product standards along the value chain and always in compliance with applicable legal requirements.

Company Type Exporter

Sector Agroindustry

Products Fruit products including frozen and extended shelf-life

fruit pulps and purees.

Certification ISO 9001 Version 2008, ISO 22000 Version 2005, HACCP:

CAC/RCT 1-1969, Red de Revisión 4, KOSHER

Contact Luis Fernando Trujillo

Position Commercial Manager (Owner)

E-Mail sales@sas.com.cov



Company AMAZON PEPPER / COLOMBINA S.A.

Address Carretera Oriental. Via Malambo km2. Antiguo frucosta.

Barranquilla, Colombia

Tel. (+57 5) 376 1194

Website www.amazonpepper.com / www.colombina.com

Description Come and discover an explosion of chili flavors from the

mild fruit sauces, the exotic chipotle sauces to the wild Habanero Mustard and Green Amazon. Our company exports to over 20 countries as Saudi Arabia, Puerto Rico, Guatemala, United States, Canada, Australia, Poland, Norway, Peru, Haiti, Jamaica, Pakistan, Sweden, Belgium,

India.

Company Type Exporter

Sector Agroindustry

Products Chipotle Sauce, Habanero Mustard, Green Amazon, Red

Amazon and Classic Habanero sauces, Hot and Sweet mango sauce. Peppers in vinegar, hot pepper sauce four

pack and Crushed peppers.

Certification ISO 9001, HACCP, BASC, KOSHER

Contact Giorgio Araujo / Liz Hernández

Position Commercial Manager

E-Mail garaujo@colombina.com / lhernandez@colombina.com



Company Lecker

Address Calle 22 Norte #6AN-24, Torre II Oficina 508, Cali,

Colombia

Tel. (+57 2) 485 5479 / (+57) 317 437 3239

Website www.natureconnection.com.co

Description With 12 years' experience in top quality food and natural

sweeteners, we are an international trading company that designs, manufactures and markets natural and healthy products in foreign markets. We also participate in the innovation, development and production of natural tabletop sweeteners and other healthy products for human consumption, always thinking about the wellbeing

and care of the whole family.

Company Type Exporter

Sector Healthy and organic foods

Products Natural sweeteners: raw sugar, light turbinated sugar,

sugar cane syrup, yacon syrup, and light Agave syrup (with Stevia). Low calorie Stevia sweeteners. Organic nutritional products from quinoa and amaranth: pastas, whole grains, flour and hamburger mix. Organic Chia seeds. Organic coconut products: organic expeller-

pressed virgin oil, cream, milk, and powder.

Contact Martha Restrepo

E-Mail mrestrepo@natureconnection.com.co



Company Buencafé

Address Carrera 4 #16-50, Chinchiná, Caldas, Colombia

Tel. (+57 6) 850 4040

Website www.buencafe.com

Description Buencafé´s coffee, is the result of the combination of the

Richest Coffee in the World® -Colombian Coffee-, and the best production process -freeze-drying-. We only use the

best Arabica coffee beans.

Company Type Exporter

Sector Agroindustry

Products Frozen liquid coffee, extract, spray dried, agglomerated,

freeze dried, roasted instant.

Certification OHSAS 18001, ISO 9001, ISO 14001, IFS, BRC, Fair Trade,

KOSHER, ORGANIC CERT - Japan, HALAL - Indonesia, Rain Forest Alliance, SELLO IGP, UTZ, ORGANIC UK, Colombian

Ecological Agricultural Project, BASC

Contact Camilo Gómez

Position New York Representative

E-Mail camilo.gomez@cafedecolombia.com



Company CI PROBA SAS

Address Carrera 8 #20-67, Oficina 601 Edificio Banco Unión

Colombiano, Pereira, Colombia

Tel. (+57 6) 333 8066 Ext. 108

Website www.ciproba.com

Description We develop comprehensive solutions, meeting the

needs for innovation, compliance, and quality of the agroindustry food sector not only in Colombia but also abroad, creating long lasting strategic alliances with

suppliers and customers.

Company Type Exporter

Sector Agroindustry

Products Frozen Fruit Pulp 100% natural, healthy with addition of

Quinoa, Chia and Aloe or innovative fruit mixes. Brown Sugar Cane (Panela). Hot beverages flavored with fruits, herbs and spices sweeten with Panela. Natural energy drinks based on panela and fruit with all its nutritional benefits and enriched with vitamins, minerals and

guarana.

Contact Juan Manuel Navarro

Position Market Research Analysts

E-Mail juan.navarro@ciproba.com



Company C.I. DE AZÚCARES Y MIELES S.A.

Address Avenida 3a. A Norte #56-N32, Cali, Colombia

Tel. (+57 2) 664 7911

Website www.ciamsa.com

Description Based on the needs and interests that emerged within a

modern changing world, the sugar industry in Colombia created in 1961 a commercial arm for 12 mills located in the Cauca River to serve the international market, under the name of Ciamsa. Its main purpose is to provide the industry with continuous support under five main premises: sales, coverages, logistics, customs and imports.

Company Type Exporter

Sector Agroindustry

Products Sugar and molasses, fertilizers.

ContactMauricio VelázquezPositionCommercial ManagerE-Mailmvelasquez@ciamsa.com



Company COLOMBINA

Address Carrera 1 #24–56. Edificio Belmonte, Cali, Colombia

Tel. (+57 2) 886 1999

Website www.amazonpepper.com / www.colombina.com

Description Colombina is a global food company that endeavours

to delight consumers with its winning combination of innovation and great tasting products. It is anchored by its strong master brand which endorses a wide range of well-known and highly regarded product brands such as

Bon Bon Bum, Tiger Pops and Amazon.

Company Type Exporter

Sector Agroindustry

Products Candy, chocolates, cookies and crackers, preserves and

table sauces.

Certification ISO 14001 (2004), ISO 9001 (2008), Global Standard for

Food Safety, HACCP, BASC, KOSHER

Contact Miguel Mejía / María Clara Jaramillo

E-Mail mmejia@colombina.com / mjaramillo@colombina.com



Company DESCAFECOL S.A.S.

Address Parque Industrial Juanchito, Manizales, Caldas, Colombia

Tel. (+57 6) 874 7410 Ext. 249

Website www.descafecol.com

Description Is a 100% Colombian company located right in the heart

of the Colombian coffee region, with two state of the art industrial plants: one for instant coffee and another for decaffeination. It exports to more than 15 countries, serving customers who either develop private labels and/or buy bulk coffee to be used as an ingredient or for

repacking

Company Type Exporter

Sector Agroindustry

Products Alimentos - Café

Certification ISO 9001, HACCP, BASC, KOSHER, HALAL

Contact Sven Dabelstein / Mauricio Jaramillo

Position CEO

E-Mail sven.dabelstein@descafecol.com



Company DOÑA PANELA Ltda.

Address Carrera 7A #180-75 Bodega Codabas, Modulo 3 - L2,

Bogotá, Colombia

Tel. www.donapanela.com

Website www.descafecol.com

Description All our products are of natural, hand-cultivated and

traditional production: Pure dehydrated integral Sugar Cane Juice 100% Natural, 100% Organic, without undergoing process refining process, without adding of chemical substance following organic practices of cane

sugar crops and clean processes of production.

Company Type Exporter

Products Panela, dehydrated sugar cane juice unrefined and

instantaneous/infusion. Panela in cubes with fruits and herbs, also organic panela in powder, specially complement for hot or cold beverages, raw material

used too.

Certification Alimento Ecológico, Certificación Orgánica BCS, ISO 9001,

JAS, USDA Organic, ES - ECO -026-VAS Agricultura UE,

OKÖ GARANTIE, USDA, NOP, JAS

Contact Carolina Aranda / Freddy Ramírez

Position Manager

E-Mail gerencia@donapanela.com/expo@donapanela.com



Company FACTORIA QUINOA SAS

Address Calle 124 #7-35, Bogotá, Colombia

Tel. (+57) 318 324 6666

Website www.quinoasure.com

Description Factoria Quinoa is based on Sustainable Trade. In a

few words, we are working with quinua from the seed until the sale of the final product. We choose to be part of sustainable trade to respect the 5 communities (producing, distributing, consuming, cooperating, transforming), which are represented in each leaves of our logo. We promise the whole chian a fair price (value for money), we are respecting the sustainable trade

standards.

Company Type Exporter

Sector Agroindustry

Products Quinoasure or Quinoa Grain

Certification KOSHER, ORGÁNIC

Contact Adriana Páez Lozano

Position International Trade Director

E-Mail adriana.paez@quinoasure.com



Company KIKE'S CARNES Frigorífico Vijagual S.A.

Address Km 8 Vía Bucaramanga Rionegro, Colombia

Tel. (+57) 315 377 0172

Website www.frigorificovijagual.com

Description We are a slaughterhouse and debonning plant, number

341B. Our cattle is mainly Brahman, aged 2,5 years or less, we produce carcasses of minimun 220 Kgs of weight, top quality, very similar to Brasilian beef. Our capacity of frozen goods is 3 containers of 25MT per week, and 30 containers of fresh (refrigerated) goods per week. We do

traditional slaughter and Halal.

Company Type Exporter

Sector Meat

Products Meat and bovine products.

Certification ISO 9001, HACCP, Certifications from Russia – Jordan –

Curacao - Egypt - Peru

Contact Luisa Muñoz

Position CEO

E-Mail Luisa.munoz@kikes.com.co



Company FEDERACION COLOMBIANA DE GANADEROS - FEDEGAN

Address Calle 37 #14-31, Bogotá, Colombia

Tel. (+57 1) 578 2020 Ext. 561 - 563

Website www.fedegan.org.co

Description FEDEGÁN, in his capacity as National Federation of

Colombian cattleman, search to represent and defend the collective interests of the cattle community from public and private institutions, as well from the society. Also respond to the needs and expectations of the cattle activity and collect and manage the parafiscal resources.

Company Type carnico

Sector Agroindustry

Certification ISO 9001 Version 2008, País Libre de Afstosa

Contact Augusto Beltrán Segrera

Position Technical Secretary

E-Mail abeltran@fedegan.org.co / mgutierrez@fedegan.org.co



Company FLP FRESH FRUITS AND VEGETABLES

Address Carrera 11 #93A-53, Bogotá, Colombia

Tel. (+57) 321 301 0968

Website www.flp.co

Description We are a pioneer company in the exportation of exotic

fruits. Thanks to our reliability we have reached a high level of recognition and prestige both internationally and local. On the basis of team work with our employees and suppliers we look for continuous improvement on the

quality of our products and services.

Company Type Exporter

Sector Agroindustry

Products Fruits and vegetables, pulps, concentrates and dried

fruits.

Certification HACCP, FSSC 22000, USDA Organic

Contact Juan Sebastian Gutiérrez

Position General Manager

E-Mail jgutierrez@flp.co



Company Ingenio Risaralda S.A.

Address Km 2, Vía La Virginia a Balboa, Risaralda, Colombia

Tel. (+57 6) 367 9905

Website www.ingeniorisaralda.com

Description Ingenio Risaralda S.A is a company founded since 1973,

produces sugar in different qualities (Brown sugar, white sugar, refined sugar), which is approximately 180,000 tons

per year.

Company Type Exporter

Sector Agroindustry

Products Sugar

Certification ISO 9001, ISO 14000, BASC, FSS 22000

Contact Geison Alexis Zapata Ramírez

Position Exports Manager

E-Mail gazapata@ingeniorisaralda.com



Company Listo y Fresco Ltda.

Address Calle 23 #36B-37, Cali, Colombia

Tel. (+57 2) 337 1920

Website www.listoyfresco.com

Description Listo & Fresco Ltda was created with the main purpose

to produce and market Colombian agricultural precooked and frozen products to both, the national and international market. Our goal is to offer products, such as frozen fruits, frozen pulps and frozen veggies that respond to the market needs, as well as assure fair trade practices with our suppliers and support social responsibility and sustainable development.

Company Type Exporter

Sector Agroindustry

Products Our IQF frozen products: Blackberry, tree tomato, lulo,

physalis, palm fruit, potatoes, cassava, yellow cassava, squash, mix of vegetables, fruit pulps, among others.

Certification HACCP, ISO 28001 (In process)

Contact Erika Becerra

Position International Trade Manager

E-Mail erika@listoyfresco.com



Company Manitoba Ltda

Address Carrera 8 #34-56, Cali, Colombia

Tel. (+57 2) 489 9000

Website www.manitoba.com.co

Description We are a Colombian Company producer and marketer

of high quality nuts. We have a wide range of products divided into 5 categories. We export our products to: Bolivia, Peru, Ecuador, Panama, Curacao, Chile and Cuba

Company Type Exporter

Sector Agroindustry

Products Mixes, salted, light, peanut butter, coated, premium.

(Almonds, cashews, pistachios, macadamia).

Certification BASC, ISO 9001

Contact Gustavo Llano

Position Manager

E-Mail gustavo.llano@manitoba.com.co



Company Compañía de galletas NOEL SAS

Address Carrera 52 No 2-38, Medellín, Colombia

Tel. (+57 4) 365 7184

Website www.noel.com.co

Description Compañía de Galletas Noel S.A.S is a subsidiary company

of Grupo Nutresa which is the largest food group in Colombia. Noel is biscuits producer, founded in 1916, leader in Colombia with its headquarters located in Medellin. Noel has 3 additional production facilities, in Costa Rica and USA. Additionally, the company has 2 wheat mills to produce its own flour and a tin factory. Noel started exporting in 1975 and in 2011 we exported to 54 countries. International sales are 43% of total revenue. With a 56% market share in Colombia and 34% in Central America it is market leader in these countries.

Company Type Exporter

Sector Agroindustry

Products Cookies and crackers categories: sandwich, plain sweet,

specialties, salted, savoury, wafers, healthy and seasonal

products.

Certification ISO, IFS, HACCP

Contact Carolina Vega

Position International Business Coordinator

E-Mail dcvega@noel.com.co



Company Pulpafruit S.A.

Address Calle 18 Sur #28-42, Bogotá, Colombia

Tel. (+57 1) 727 0783

Website www.pulpafruit.com

Description PULPAFRUIT SA is a Colombian company, leader,

innovative, agile and committed to the development, production and commercialization of fruit derivatives and 100% natural processed food, in order to meet the needs

and tastes of our customers.

Company Type Exporter

Sector Agroindustry

Products Long-life fruit pulps, smoothies, baby food and fruit preps

for: dairy, ice-cream and bakery and fruit pulps/purees for

Juice industry.

Contact Wilson Rodríguez

Position International Sales Manager

E-Mail wilson.rodriguez@pulpafruit.com



Company Riopaila Castilla S.A

Address Carrera 1 #24–56, Edificio Colombina, Oficina 806, Cali,

Colombia

Tel. (+57 2) 883 6018

Website www.riopaila-castilla.com

Description We are a leading, Colombian Industry, with more than

eighty years of experience in the production, market and sales of sugar, cane molasses and alcohol, serving the

national and global market.

Company Type Exporter

Sector Agroindustry

Products Brown Sugar, Refined Sugar, White Sugar.

ContactMaría Alejandra PeñaPositionExports Account Executive

E-Mail maria.alejandra@riopaila-castilla.com



Company SERO Colombia S.A.S

Address Km 1.5 vía Cavasa, Condominio Industrial La Nubia,

Bodega 102-103, Cali, Colombia

Tel. (+57 2) 435 9570 / (+57) 315 829 3758

Website www.serocolombia.com

Description SERO Colombia is a manufacturer and supplier of freeze-

dried and air-dried fruits and vegetables, Located in Cali, in the pacific region in Colombia, and close to the largest sea-port in the country. Our main products are freezedried fruits, in convenient snack-type pouch, sold under our brand "Eezy Fruitz". Additionally, SERO Colombia produces and helps develop new and innovative products for customers in different international markets, providing ingredients for the food industry, as well as packaged

products.

Company Type Exporter

Sector Agroindustry

Products Lyophilized fruits and vegetables in different

presentations such as sliced, diced, or powdered.

Certification BPM, Producción Orgánica, HACCP (in process), Registro

Sanitario

Contact Paulo A. Londoño

Position General Manager

E-Mail paulo.londono@serocolombia.com



Company Industria de licores del Valle

Address km2 vía Rozo, Palmira, Colombia

Tel. (+57 2) 683 6300

Website www.ilvalle.com.co

Description The Valle Liquor Industry is a commercial industrial

company in the state specialized in the production and marketing of spirits and liqueurs, established since 1921.

Company Type Exporter

Sector Agroindustry

Products Rum 8 years old, 5 years old, aguardiente Blanco del Valle

sugar free, aguardiente flavor strawberry and coffee.

Certification ISO 9001, SELLO DE PRODUCTO.

Contact Sonia Nohemy Panesso Díaz

Position International Business Boss

E-Mail snpanesso@ilvalle.com.co







Company AGRO FERGI SAC

Address PERU

Tel. 511-6235002 EXT. 21

Website WWW.AGROFERGI.COM.PE

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products QUINOA, CHIA, AMARANTH, BROAD BEANS, JUMBO LIMA

BEANS, BLACKEYE BEANS, PIGEON PEAS, OREGANO.

Contact MR. JORGE FERNANDEZ

Position GENERAL MANAGER

E-Mail JFERNANDO@AGROFERGI.COM.PE



Company AGROFINO

Address PERU

Tel. +51 1 2641856

Website WWW.AGROFINO.COM.PE

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products QUINOA, CACAO, CHIA, GOLDENBERRIES, PANELA, GINGER,

PITAHAYA (DRAGON FRUIT), MACA.

Contact EMILIO FARAH

Position CEO

E-Mail EJFARAH@AGROFINO.COM.PE



Company AGROINDUSTRIAS AMAZONICAS S.A.

Address PERU

Tel. +5114378921

Website WWW.INCAINCHI.COM.PE

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products INCA INCHI OIL FROM SACHA INCHI SEEDS, INCA INCHI

PROTEIN POWDER FROM SACHA INCHI SEEDS, INCA

SNACKS FROM SACHA INCHI SEEDS, SACHA INCHI BUTTER,

SACHA INCHI PROTEIN BARS.

Contact PATRICIA AGUILAR

Position SALES MANAGER

E-Mail INFO@INCAINCHLCOM.PE



Company ALICORP

Address PERU

Tel. (51 1) 31508000 EXT 444539

Website WWW.ALICORP.COM.PE

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products QUINOA

Contact DIEGO GALVEZ

Position COMMERCIAL PROJECT MANAGER

E-Mail DGALVEZM@ALICORP.COM.PE



Company ALISUR SAC

Address PERU

Tel. (511) 333-3644

Website WWW.ALISUR.NET

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products QUINOA, CHIA, BLACK EYE BEANS, LIMA BEANS, CUSCO

CORN, AMARANTH, REDONDO BEANS

 Contact
 RAUL PASTOR LASO

 Position
 GENERAL MANAGER

 E-Mail
 RPASTOR@ALISUR.NET



Company ANDES ALIMENTOS & BEBIDAS S.A.C

Address PERU

Tel. (511) 367-2483

Website WWW.ANDESALIMENTOS.COM

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products QUINOA, QUINOA FLAKES, QUINOA FLOUR, QUINOA PRE-

COOKED FLOUR, AMARANTH, BLACK EYE BEANS, LIMA BEANS, YELLOW BEANS, PIGEON PEAS, GIANT WHITE CORN,

MOTE CORN, BROAD BEANS

Contact JOSE ABREGU

Position COMMERCIAL MANAGER

E-Mail JOSE@ANDESALIMENTOS.COM



Company APLEX PERU

Address PERU

Tel. 5113726543

Website WWW.QUINOAWAY.COM

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products ANDEAN GRAINS, PULSES, BEANS, VALUE ADDED

PRODUCTS MADE WITH ANDEAN GRAINS SUCH AS COOKIES, GRANOLA, BURGER MIX, PIZZA MIX, QUINOA

MEAL, PASTA

Contact GONZALO ISASI

Position PRESIDENT, CEO

E-Mail GISASI@OUINOAWAY.COM



Company CAMPOSOL S.A.

Address PERU

Tel. +51 989573404

Website WWW.CAMPOSOL.COM.PE

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products PRESERVED & FROZEN ASPARAGUS

PRESERVED & FROZEN ARTICHOKES
PRESERVED AND FROZEN PEPPERS
PRESERVED & FROZEN MANGO

FROZEN AVOCADO

FROZEN AVOCADO PURE

QUINUA

FROZEN ASPARAGUS FROZEN ARTICHOKES FROZEN PEPPERS FROZEN MANGO FROZEN AVOCADO IQF FROZEN AVOCADO PUR

Contact LUIS MIGUEL BAANANTE CERDEÑA

Position COMMERCIAL MANAGER

E-Mail LMBAANANTE@CAMPOSOL.COM.PE



Company CONSERVAS CERRO VERDE SL

Address PERU

Tel. +35 630105774

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products ARTICHOKES, ASPARRAGUS, PIQUILLO PEPPER

Contact MIGUEL AZULMENDI REYES

Position CHIEF COMMERCIAL OFFICER

E-Mail COMERCIAL@CERROAZUL.COM.PE



Company DANPER

Address PERU

Tel. +51 (44) 252574 EXT 226

Website WWW.DANPER.COM

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products CANNEDS VEGGIES: ASPARAGUS, ARTICHOKES, CALIFORNIA

PEPPERS, PIQUILLO PEPPERS, CHERRY PEPPERS

CANNED SPECIALTIES: SPREADS, DIPS, PESTOS, SAUCES,

SALADS, GRILLED

CANNED FRUITS: MANGO, GOLDEN BERRIES, PAPAYA,

ANDEAN PAPAYA

DRY GRAINS: QUINOA, CHIA, AMARANT

Contact AURORA BAZÁN

Position COMMERCIAL MANAGER

E-Mail ABAZAN@DANPER.COM



Company FRUCTUS TERRUM S.A.

Address PERU

Tel. 252-1276

Website WWW.FRUCTUSTERRUM.COM

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products MACA

QUINOA KANIWA AMARANTH CHILI PEPPERS HUACATAY

Contact MIGUEL ANGEL ARMEJO YEPEZ

Position GENERAL MANAGER

E-Mail MARMEJO@FRUCTUSTERRUM.COM



Company GANDULES INC S.A.C.

Address PERU

Tel. +51 1 627 0300

Website WWW.GANDULES.COM.PE

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products BELL PEPPER, JALAPEÑOS, PIQUILLO PEPPER, CAPIA

PEPPER, CHERRY PEPPER, BANANA PEPPER, SWEETYDROP,

ETC. RETAIL, FOOD SERVICE, FROZEN.

Contact LUIS ROZAS

Position COMMERCIAL MANAGER

E-Mail LAROZAS@GANDULES.COM.PE



Company INKA CROPS S.A.

Address PERU

Tel. +51 (1) 614- 5820

Website WWW.INKACROPS.COM

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products PERUVIAN SNACKS:

ROASTED GIANT CORN PLANTAIN CHIPS CASSAVA CHIPS

SWEET POTATO CHIPS

POTATO CHIPS

VEGGIE CHIPS CLASSIC BLEND VEGGIE CHIPS EXOTIC BLEND

NATIVE CORN ANDEAN MIX

BROAD BEANS (FAVA)

CHULPI CORN PRIVATE LABELS

Contact IGNACIO GARAYCOCHEA

Position VP SALES & MARKETING

E-Mail GARAYCOCHEA@INKACROPS.COM



Company INTERAMSA AGROINDUSTRIAL SAC

Address PERU

Tel. (51 1) 6285844 ANX 202

Website AGRO@AGROINTERAMSA.COM

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products QUINOA, KANIWA, AMARANTH, CHIA

QUINOA PASTA

Contact GUSTAVO PEREDA HAMANN

Position CEO

E-Mail GUSTAVO@AGROINTERAMSA.COM



Company MULTIFOODS

Address PERU

Tel. 51 1 251 2617 OR 51 1 251 3374

Website WWW.MULTIFOODSPERU.COM

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products LEMON JUICE

LIME JUICE FRUIT SPREADS DRESSINGS MAYONAISSE

SAUCES AND CONDIMENTS (STEAK SAUCE, BBQ SAUCE, WORCESTERSHIRE SAUCE, SOY SAUCE, TERIYAKI, ETC)

CHOCOLATE AND STRAWBERRY SYRUPS

Contact MICHAEL DEBAKEY

Position CEO

E-Mail MDEBAKEY@MULTIFOODS.COM.PE



Company VIRU

Address PERU

Tel. 51 1 221 5154

Website WWW.VIRU.COM.PE

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products ARTICHOKES, ASPARAGUS, PEPPERS, MANGOES, HEARTS

OF PALM

GRILLED VEGETABLES, SAUCES

QUINOA PRODUCTS

Contact YOSELYN MALAMAUD

Position CEO

E-Mail YMALAMUD@VIRU.COM.PE



Company VILLA ANDINA

Address PERU

Tel. 51-1-7156335

Website WWW.VILLAANDINA.COM

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products QUINOA (GRAINS, POWDER, COOKED POWDER, FLAKES,

TOASTED); CHIA SEEDS; CACAO (GRAINS, NIBS, POWDER, BUTTER, PASTE); DRIED (CHOPPED) GOLDENBERRIES; DRIED MANGO (STRIPS, CHUNKS); MACA (POWDER, CHUNKS); MESQUITE POWDER; CAMU-CAMU POWDER; BANANA

(POWDER, SLICES.

Contact DANIEL MARTINTO

Position GENERAL MANAGER

E-Mail INFO@VILLAANDINA.COM



Company AGRICOLA Y GANADERA CHAVIN DE HUANTAR SA

Address PERU

Tel. OFFICE PHONE: (51 1) 437 0240

Website WWW.AGCHAVIN.COM

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products FROZEN MANGO, STRAWBERRY, SWEET POTATO,

POMEGRANATE ARILS, ASPARAGUS, AVOCADO.

Contact MONICA SALAZAR VERGARAY

Position GENERAL MANAGER

E-Mail MOSALAZAR@AGCHAVIN.COM



Company AGROMAR INDUSTRIAL S.A.

Address PERU

Position

Tel. 5114423993 / 51988992731

Website WWW.AGROMARINDUSTRIAL.PE

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products TROPICAL JUICES AND CONCENTRATES

-FROZEN FRUITS IQF

GENERAL MANAGER

Contact FABIĀN HIDALGO

E-Mail FHIDALGO@AGROMARINDUSTRIAL.COM.PE

Company DANPER TRUJILLO SAC

Address PERU

Tel. 5144252574

Website WWW.DANPER.COM

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products GREEN ASPARAGUS, ARTICHOKES, PEPPERS, AVOCADOS,

MANGOES, ANDEAN PAPAYA, GOLDENBERRIES.

Contact AURORA BAZÁN

Position CORPORATE SALES MANAGER

E-Mail ABAZAN@DANPER.COM

Company SELVA INDUSTRIAL S.A.

Address PERU

Tel. (511) 562 2700

Website WWW.SELVA.COM.PE

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products CONVENTIONAL AND ORGANIC TROPICAL FRUIT JUICES,

PUREE, CONCENTRATES AND IQF LINE IN ASEPTIC OR

FROZEN PRESENTATION

Contact MR. GONZALO EZETA FERRAND

Position GENERAL MANAGER

E-Mail GEZETA@SELVA.COM.PE

Company

Address PERU

Tel. (511) 562 2700

Website WWW.DANPER.COM

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products

Contact MR. FERNANDO FERRAND MALATESTA

Position DIRECTOR

E-Mail FFM@SULCOSA.COM.PE



Company VIRU

Address PERU

Tel. 51 1 627 5444

Website WWW.VIRU.COM.PE

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products ARTICHOKES, ASPARAGUS, AVOCADOS, MANGOES

Contact LUIS RAZETTO

Position COMMERCIAL DIRECTOR

E-Mail LRAZETTO@VIRU.COM.PE



Company TROPICAL FARM SAC

Address PERU

Tel. +51 976363000

Website WWW.DANPER.COM

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products FROZEN FOOD

Contact CHRISS CERQUERA
Position JEFE COMERCIAL

E-Mail CC@FRUTOSTROPICALESDELNORTE.COM

CC@TROPICALFARMSAC.COM



Company VINCULOS AGRICOLAS SAC

Address PERU

Tel. 511-6312481 / 51-989190110

Website WWW.VINCULOSAGRICOLAS.COM

Company Type PRODUCER AND EXPORTER

Sector AGRIBUSINESS

Products IQF MANGO, IQF QUINOA, IQF GREEN PIGEON PEAS, IQF

PAPAYA

Contact SANDRA POLANCO SALAS

Position INTERNATIONAL ACCOUNT MANAGER

E-Mail SALES@VINCULOSAGRICOLAS.COM,

SPOLANCOS@VINCULOSAGRICOLAS.COM

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